

Evaluation Criteria	Total Points	Weighting	Matson Alarm		EKC	
			Points	Total	Points	Total
Completeness of submission	10	10%	16	1.60	26	2.60
Experience in monitoring companies with high security needs	20	20%	30	6.00	32	6.40
References on customer service and timely response	10	10%	6	0.60	25	2.50
Costs and associated Value	60	60%	24	14.40	37	22.20
<b>Total</b>	<b>100</b>	<b>100%</b>	<b>76</b>	<b>23</b>	<b>120</b>	<b>34</b>

Percent out of 40

56.50%

84.25%

10 points: Meets all of your requirements;  
7 points: Meets almost all of your requirements;  
5 points: Meets many of your requirements, but requires some compromises;  
3 points: Meets some of your requirements;  
0 point: Does not meet your requirements.